



TTI
SUCCESS
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QUESTIONNAIRE

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Response Instructions

Rank the phrase MOST like you as number 1. Continue ranking until the phrase LEAST like you is ranked number 4. When all four phrases are in the correct order please move to the next set of phrases. Repeat the process until complete. While responding, keep your focus on the descriptions that apply to your behavior. Be ruthlessly honest with yourself! Go with your “gut” instinct—do not over-analyze! You should take no more than 15 minutes to respond to the assessment and it must be completed in one uninterrupted sitting.

Rank the items in each list. Number them from 1 to 4, with 1 as the MOST like you. Continue to rank until you have ordered all the phrases from MOST (1) to LEAST (4). Repeat the process until complete.

1.

- Enthusiastic
- Contented, satisfied
- Positive, confident
- Peaceful, tranquil

2.

- Careful, calculating
- Bold, daring
- Supportive
- Charming, delightful

3.

- Expressive
- Daring, risk-taker
- Diplomatic, tactful
- Satisfied, content

4.

- Respectful, shows respect
- Pioneering, exploring, enterprising
- Optimistic
- Accommodating, willing to please, ready to help

5.

- Willing, agreeable
- Eager, impatient
- Methodical
- High-spirited, lively, enthusiastic

6.

- Logical
- Obedient, will do as told, dutiful
- Unconquerable, determined
- Playful, frisky, full of fun

7.

- Adventurous, willing to take chances
- Analytical
- Cordial, warm, friendly
- Moderate, avoids extremes

8.

- Good mixer, likes being with others
- Structured
- Vigorous, energetic
- Lenient, tolerant of others' actions

9.

- Competitive, seeking to win
- Considerate, caring, thoughtful
- Outgoing, fun-loving, socially striving
- Harmonious, agreeable

10.

- Aggressive, challenger, takes action
- Life of the party, outgoing, entertaining
- Easy mark, easily taken advantage of
- Fearful, afraid

11.

- Stimulating
- Sympathetic, compassionate, understanding
- Tolerant
- Aggressive

12.

- Talkative, chatty
- Controlled, restrained
- Conventional, doing it the usual way, customary
- Decisive, certain, firm in making a decision

Rank the items in each list. Number them from 1 to 4, with 1 as the MOST like you. Continue to rank until you have ordered all the phrases from MOST (1) to LEAST (4). Repeat the process until complete.

13.

- Well-disciplined, self-controlled
- Generous, willing to share
- Animated, uses gestures for expression
- Persistent, unrelenting, refuses to quit

14.

- Sociable, enjoys the company of others
- Patient, steady, deliberate
- Self-reliant, independent
- Soft-spoken, mild, reserved

15.

- Gentle, kindly
- Persuasive, convincing
- Humble, reserved, modest
- Magnetic, attracts others

16.

- Captivating
- Kind, willing to give or help
- Resigned, gives in
- Force of character, powerful

17.

- Companionable, easy to be with
- Easygoing
- Outspoken, speaks freely and boldly
- Restrained, reserved, controlled

18.

- Factual
- Obliging, helpful
- Willpower, strong-willed
- Cheerful, joyful

19.

- Attractive, charming, attracts others
- Systematic
- Stubborn, unyielding
- Pleasing

20.

- Restless, unable to rest or relax
- Neighborly, friendly
- Popular, liked by many or most people
- Orderly, neat

21.

- Challenging, assertive
- Critical thinker
- Casual, laid-back
- Light-hearted, carefree

22.

- Brave, unafraid, courageous
- Inspiring, motivating
- Avoid confrontation
- Quiet, composed

23.

- Cautious, wary, careful
- Determined, decided, unwavering, stand firm
- Convincing, assuring
- Good-natured, pleasant

24.

- Jovial, joking
- Organized
- Nervy, gutsy, brazen
- Even-tempered, calm, not easily excited