



TTISI DISC CUBE MADE BY RUBIK'S

The TTI Success Insights DISC Cube was developed to easily give insight to an individual's behavioral style. It will help to better understand the universal language of DISC, and make this language a part of everyday life. Share your personal DISC graph with other people by displaying the cube on your desk, or share it online with augmented reality. That way, everyone will know the most effective way to communicate with you.

CREATE YOUR OWN GRAPH

The TTISI DISC Cube is divided in 4x4 squares. The 4 sides of the cube (without logos) feature DISC scores of 25, 50, 75, and 100. Each square represents 25 points of the DISC graph.

Create your personal graph by **ONLY ROTATING THE TTISI DISC CUBE VERTICALLY (Only rotate the non-logo sides).** Do this for each of the 4 DISC color columns (be sure to

reference your TTI Success Insights DISC report for your scores if you don't have them memorized).

If your score is in the middle of the 25 point range, it's up to you to average your score upward or downward depending on preference. For example if you have a D score of 82, rotate until 4 red D squares are displayed. However, if you think 3 red D squares are more appropriate, that will work fine too. You can apply this for each color and score, respectively. **DISC Score Range 1-25** Turn the columns until 1 colored square is shown

DISC Score Range 26-50 Turn the columns until 2 colored squares are shown

DISC Score Range 51-75 Turn the columns until 3 colored squares are shown

DISC Score Range 76-100 Turn the columns until 4 colored squares are shown

Congratulations, you've now created your own personalized TTI Success Insights DISC Cube!







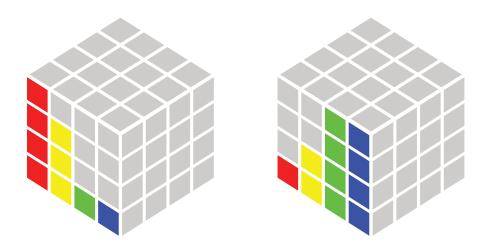
THE 180° FLIP

Want to know who will probably frustrate you the most (based upon behavioral style)? Take your TTISI DISC Cube and try "the 180°" flip. **Take a look at the graph created on the opposite side of your own by turning the entire cube up or down twice.** Don't forget, this person is also the one that fully completes you, when it comes to behavioral style.

Talk about awesome (TTI Success) Insights!

PROBLEM SOLVING

What if somebody (or yourself) thought it would be funny to "accidentally" scramble your cube, messing up your DISC scores and making it "unusable"? The best solution is to search the web for 4x4 Rubik's cube solution tutorials. Or, just let the responsible party get you another one.





PERSONALIZE YOUR TTISI DISC CUBE WITH AUGMENTED REALITY (AR)

First, download the AR Magic Experience app, available for free through the App Store or Google Play.

Open the app. Tap 'Start Experience' and point at one of the TTI Success Insights' logos on either side of the TTISI DISC Cube. Be sure to pick the logo that is the most upright so that your selected picture will be too. Next, tap either 'Take a Selfie' or 'Choose a Photo' and pick a photo from your gallery. When you've selected a picture, line up the grid in a way you prefer and tap 'OK'.

Now, point at the TTI Success Insights logo once again and your selfie or picture will be shown on the side of your TTISI DISC Cube. You can move your cube in 3D space and have the full AR experience. Position your cube in a way that your picture and graph both show (see example below).

Tap the picture button and a snapshot will be taken of your personalized TTISI DISC Cube, which you can then share or save by tapping the 'share or save' button.

Congratulations! You've now personalized your TTISI DISC Cube via augmented reality and are ready to share it online or use it as a signature underneath your emails!







TTI SUCCESS INSIGHTS[®] **TTISI DISC CUBE** ACTIVITIES

ACTIVITY 1: TTISI DISC CUBE ICEBREAKER

1. The person holding the cube goes first and creates their graph by moving the cube vertically only with the TTISI diamond logos to the right and left side.

Hint: Each block represents 25 DISC points. The lower 2 cubes are below the energy line and the upper 2 cubes are above the energy line.

- 2. Once the first person has created their graph, they flip the cube over to reveal their opposite graph.
- 3. Hold this opposite graph up to the table and see if anyone identifies with the behavioral styles.
- 4. The first person and their opposite(s) then ask each other questions until they find something they share in common. (i.e. both middle names are Paul; both are originally from Chicago; both specialize in leadership coaching, etc.)

Note: If more than one person identifies as the first person's opposite, this can become a group activity.

5. Once common ground is established, pass the cube to the right and start the exercise again.

Goal: Even the most opposing behavioral styles can find common ground from which to build a fruitful relationship. Start from a common base and build by appreciating each others' differences.

Time: 20-45 Minutes

Number of Participants: 4 - 10

Materials: TTISI DISC Cube

Activity Tip: If no one identifies as a graph opposite, choose one of the other graphs that appear on the sides of the cube to partner with.

TI SUCCESS INSIGHTS® **TTISI DISC CUBE** ACTIVITIES

ACTIVITY 2: DISC DESCRIPTOR CHALLENGE

Split into teams of 2, facing each other. One participant is the clue provider and the other is the guesser.

Facilitator: Give each guesser 1 TTISI DISC Cube. The cube can either be in neutral (all lines aligned) or random for this exercise. Give each clue provider the Round 1 Clue Sheet.

Give the following instructions:

"Without providing the actual graph or the naming the graph (i.e. High D/C), the clue provider should offer clues, in the form of descriptive words, to the guesser that prompts them to create the correct graph shown on the Round 1 Clue Sheet."

"The graph created must match the Clue Sheet exactly. Do not offer any clues (such as, "add one more to I" when trying to get the guesser to increase the I bar)".

"You will have 3 minutes to create as many graphs as possible. One point is given for each correct graph."

"If any pair guesses all graphs correctly within the time frame, they receive an additional 5 points."

"Once round 1 is complete, have the clue provider and guesser switch roles, and provide them with the Round 2 Clue Sheet." **Goal:** To test the knowledge of the DISC descriptive terms, to better understand the behaviors associated with each DISC style.

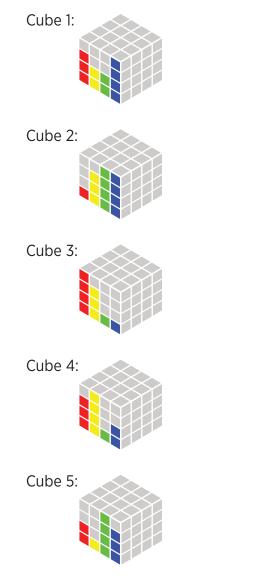
Time: 15 - 30 minutes depending on number of rounds

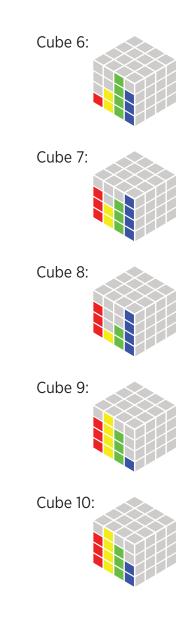
Number of Participants: 2 - Large group

Materials: TTISI DISC Cubes (1 per pair), Clue Sheets for each round, Descriptors page from a TTISI Talent Insights[™] report for reference.



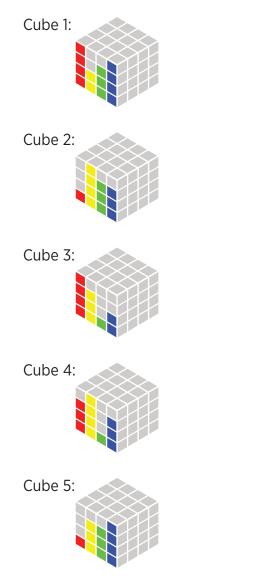
ROUND 1 CLUE SHEET

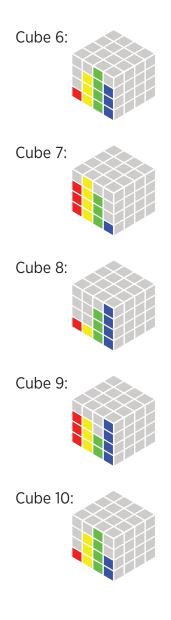






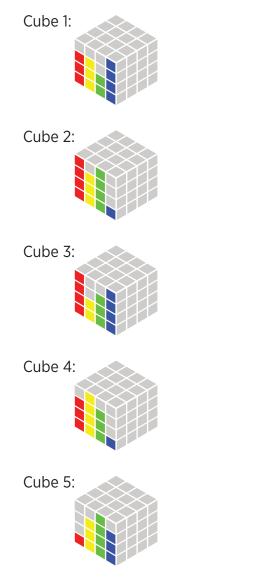
ROUND 2 CLUE SHEET

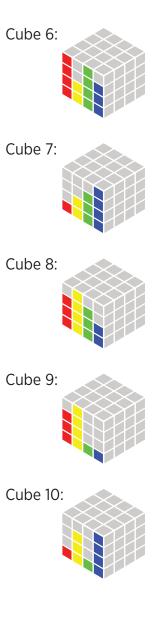






ROUND 3 CLUE SHEET









ROUND 4 CLUE SHEET

